

REPORTING FORM POLICY

Transportation Program Highlights

Featured Coverages

- Primary auto liability, hired auto, non-owned auto, trailer interchange and broadened pollution
- General liability – truckers class only
- Limits up to \$5 million
- Accident travel coverage
- Comprehensive and collision including towing, rental, electronic equipment, miscellaneous equipment, and personal property
- Motor truck cargo including mechanical breakdown, debris removal and earned freight charges
- Group – owner-operator non-trucking liability and physical damage programs

Featured Services

- 24/7 claim reporting, towing, salvage, recovery and subrogation
- Safety and compliance services, including safety training and on-site visits
- *Sentry @ Your Service*sm – online safety training, resources and sample policies and procedures
- INQUIRY – an online risk management and claims information tool

Preferred Underwriting Eligibility

- Dry van, refrigerated, flatbed, intermodal (intermediate and long-haul operations)
- Broad range of preferred commodities
- Common and Contract Carriage risks
- Large deductibles available up to \$250,000
- Trucks (single and tandem axle) and service trucks, i.e. pick-ups, by approval
- Must have motor carrier authority and primary insurance for at least two years and an acceptable Safer Report
- Drivers must be at least age 24 with at least three years verifiable tractor-trailer driving experience and acceptable driving records

Midwest General Agency proudly represents:



SENTRY
INSURANCE

**For more information
and to talk to one of our
Transportation Underwriters
call 1-800-472-6919.**

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Submission Requirements

30 days prior to the quote target release date we need:

A completed Sentry fleet application – Include the supplemental questionnaires, if applicable

An equipment list – Make and model (values must be included if physical damage coverage is requested)

A driver list – Age, hire date, years experience and CDL numbers for each driver

Motor Vehicle Records – MVRs (or a summary of accidents and moving violations) dated within the past 6 months

- 1-20 units requires 100% of MVRs
- 21-50 units requires a 75% sampling of MVRs, as selected by the underwriter
- 51-99 units requires a 50% sampling of MVRs, as selected by the underwriter
- 100 units requires a 25% sampling of MVRs, as selected by the underwriter

Schedule B's or IFTA Reports for most recent 12 months

Loss runs – Include currently valued ground-up loss runs (valued within 90 days) for the most recent four years for each line of coverage requested. Include the fifth year for primary and five years of excess loss runs when requesting excess liability limits, or fleet is 100 or more power units. Provide detailed descriptions of all losses that exceed \$25,000.

Financial statements – Most recent year end balance sheet and income statement, (include interim statements if annuals are older than six months) for accounts with 100 or more power units, or as requested by the underwriter for accounts less than 100 power units.

Please also indicate deadline for quoting and any other information that would assist in the evaluation process. The more information you can supply, the better underwriting is able to understand the prospect's business.

Midwest General Agency, Inc.

Since 1932 R.W. Scobie Inc. www.rwscobie.com and its subsidiary, Midwest General Agency have played an active role in the insurance marketplace. During this time we have provided the independent agents of Wisconsin and Minnesota with access to high-quality insurance markets. Our attention to detail, emphasis on service and long relationships with insurance companies and agencies alike have all contributed to our long-term success. Our continued pledge to excellence and our commitment to the independent agency system are key ingredients to our future plans and serve as a cornerstone of our operation. We look forward to the future and the continued opportunity to provide reliable markets for you and your clients.

Midwest General Agency proudly sells Sentry Insurance, a leading insurance provider for the transportation industry. With assets of \$10 billion and a policyholder surplus of more than \$3 billion*, Sentry is rated A+ by A.M. Best. Sentry protects businesses with property, casualty, life and retirement products.

*Assets and policyholder surplus as of Dec. 31, 2009